

# Paolo Pinotti

January 2022

## CONTACTS

Università Bocconi, Via Rontgen 1, 20136, Milan (Italy)

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homepage: <https://sites.google.com/view/paolo-pinotti>

## BIOGRAPHICAL SKETCH

Born in 1978, Italian nationality

Married, two daughters (born 2004 and 2013)

## CURRENT EMPLOYMENT

<b>Bocconi University</b> , Professor of Economics at the Dept. of Social & Political Sciences	2020-pres
Endowed Chair in Economic Analysis of Crime at the CLEAN Research Unit	2020-pres
Associate Professor of Economics	2017-2020
Assistant Professor of Economics	2011-2017
Director of <b>CLEAN Unit for the Economic Analysis of Crime</b> at the BAFFI-CAREFIN Center on International Markets, Money and Regulation	2017-pres
Coordinator of <b>Fondazione Rodolfo Debenedetti</b>	2015-pres

## EDITORIAL APPOINTMENTS

<b>Economic Policy</b> , Panel Member	2021-pres
<b>Italian Economic Journal</b> , guest-editor of the Special Issue on Economics of Crime	2019-pres
<b>Italian Economic Journal</b> , Editorial Board	2016-pres
<b>Journal of the European Economic Association</b> , Associate Editor	2015-2021
<b>Economic Journal</b> , guest-editor of the Feature Issue on organized crime	2014-2015
<b>International Review of Law and Economics</b> , Associate Editor	2012-2017

## OTHER AFFILIATIONS

<b>CESifo</b> , Research fellow	2021-pres
<b>EEA Women In Economics</b> , Committee member	2021-pres
<b>Poverty Action Lab (J-PAL)</b> , Affiliated Professor	2020-pres
<b>Laboratory for Effective Anti-Poverty Policies (LEAP)</b> , Affiliate	2016-pres
<b>DONDENA Centre for Research on Social Dynamics</b> , Researcher	2011-pres
<b>Centre for Economic Policy Research (CEPR)</b> , Research Affiliate	2016-pres
<b>Centre for Research &amp; Analysis of Migration (CReAM)</b> , External Research Fellow	2016-pres
<b>Soluzioni per il Sistema Economico (SOSE)</b> , Member of the scientific committee	2019-2021
<b>FBK-IRVAPP Research Institute for the Evaluation of Public Policies</b> , Senior Research Fellow	2016-2019

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#### PREVIOUS EMPLOYMENT

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<b>Bank of Italy</b> , Economist at the Research Department	2007-2011
<b>Fondazione ENI Enrico Mattei</b> , Junior economist	2001-2003

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#### EDUCATION

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<b>Universitat Pompeu Fabra</b> , Ph.D. in Economics	2004-2009
<b>University of Chicago</b> , Master in Economics (admitted to the Ph.D.)	2003-2004
<b>Universitat Pompeu Fabra</b> , Master in Economics (admitted to the Ph.D.)	2002-2003
<b>Bocconi University</b> , Bachelor Degree in Economics, 110/110 <i>cum Laude</i>	1997-2001

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#### WORKING PAPERS UNDER REVISION

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Revealing stereotypes: Evidence from immigrants in schools (with A. Alesina, M. Carlana and E. La Ferrara) [*Revise & Resubmit, American Economic Review*]

There's More to Marriage than Love: The Effect of Legal Status and Cultural Distance on Intermarriages and Separations (with J. Adda and G. Tura) [*Revise & Resubmit, Journal of Political Economy*]

Job Displacement, Unemployment Benefits, and Domestic Violence (with S. Bhalotra, D. Britto, and B. Sampaio) [*Revise & Resubmit, Review of Economic Studies*]

Implicit Stereotypes in Teachers' Track Recommendations, 2022, with M. Carlana and E. La Ferrara [in preparation for the **American Economic Review Papers & Proceedings**]

Immigration and crime (with O. Marie) [*in preparation for the Journal of Economic Perspectives, first proposal accepted*]

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#### JOURNAL PUBLICATIONS

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The Effect of Job Loss and Unemployment Insurance on Crime in Brazil (with D. Britto and B. Sampaio), **Econometrica**, accepted for publication

Gender and Bureaucratic Corruption: Evidence from Two Countries (with F. Decarolis, R. Fisman, S. Vannutelli, and Y. Wang), **Journal of Law, Economics, and Organizations**, accepted for publication

Goals and gaps: The educational careers of immigrant children (with M. Carlana and E. La Ferrara), **Econometrica**, 2022

The political legacy of entertainment TV (with R. Durante and A. Tesei), **American Economic Review**, 2019

Organized crime, violence, and politics (with A. Alesina and S. Piccolo), **Review of Economic Studies** (lead article), 2019

Clicking on heaven's door: The effect of immigrant legalization on crime, **American Economic Review**, 2017

Trust, firm organization and the structure of production (with F. Cingano), **Journal of International Economics** (lead article), 2016

Legal status and the criminal activity of immigrants (with G. Mastrobuoni), **American Economic Journal: Applied Economics**, 2015 – **AEJ Best Paper Award**, 2015

Immigration enforcement and crime, **American Economic Review (P&P)**, 2015

The causes and consequences of organized crime: Preliminary evidence across countries, **Economic Journal**, 2015

The economic costs of organized crime: Evidence from southern Italy, **Economic Journal**, 2015

Politicians at work. The private returns and social costs of political connections (with F. Cingano), **Journal of the European Economic Association**, 2013

Trust, regulation and market failures, **The Review of Economics and Statistics**, 2012

Do immigrants cause crime? (with M. Bianchi and P. Buonanno), **Journal of the European Economic Association**, 2012

Financial development and PAYG social security, **The BE Journal of Macroeconomics (Topics)**, 2009

Delayed privatization (with B. Bortolotti), **Public Choice**, 2008

#### BOOK

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Does Immigration Increase Crime? Migration Policy and the Creation of the Criminal Immigrant (with F. Fasani, G. Mastrobuoni, and E. Owens), **Cambridge University Press**, 2019

#### WORKING PAPERS AND WORK IN PROGRESS

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Rules, Discretion, and Corruption in Procurement: Evidence from Italian Government Contracting (with F. Decarolis, R. Fisman and S. Vannutelli)

Making Subsidies Work: Rules vs. Discretion (with F. Cingano, F. Palomba, and E. Rettore)

Interactions in crime between immigrants and natives (with O. Marie)

Bad seeds: The economic and political effects of transplanting the mafia (with P. Stanig)

Fueling violence: Drug crackdown, oil thefts, and violence in Mexico (with G. Daniele, M. Le Moglie, and G. Battiston)

#### CHAPTERS IN COLLECTIVE VOLUMES, CONFERENCE PROCEEDINGS, AND INVITED JOURNAL ARTICLES

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New Evidence on Immigration and Crime (with S. Rozo), forthcoming in P. Buonanno, P. Vanin and J. Vargas (eds.), *A Modern Guide to the Economics of crime*, Routledge

The Effect of Immigrant Legalization on Crime, **CESifo Forum**, 2020

The credibility revolution in the empirical analysis of crime, **Italian Economic Journal**, "Special Issue in Economics of Crime", 2020

Immigration and Crime, in F. Fasani (ed.), *Refugees and Economic Migrants: Facts, policies and challenges*, CEPR Press, 2016

Econometrics of Crime (with G. Mastrobuoni), in G.J.N. Bruinsma and D.L. Weisburd (eds.), *Encyclopedia of Criminology and Criminal Justice*, Springer, 2014

Organized crime, violence and the quality of politicians: Evidence from southern Italy, in *Lessons from the Economics of Crime*, Ed. P. Cook, S. Machin, O. Marie and G. Mastrobuoni, MIT Press, 2013

Democratization and Civic Capital in Italy (with L. Guiso), in G. Toniolo (ed.), *The Oxford Handbook of Italy and the World Economy since Unification*, Oxford University Press, 2013

Comment to "Can public sector wage bills be reduced?", in A. Alesina and F. Giavazzi (eds.), *Fiscal Policy and the Financial Crisis*, University of Chicago Press, 2013

#### PUBLICATIONS IN ITALIAN

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Correlazione – causalità, **Gnosis**, 2020 (forthcoming)

Analisi economica del comportamento illegale (with F. Drago and R. Galbiati) in *Brucchi Luchino, un manuale di economia del lavoro (2nd edition)*, 2015

Democratizzazione e capitale civico (with L. Guiso), in *L'Italia e l'economia mondiale*, Ed. G. Toniolo, Marsilio Editori, 2014

Fiducia, regolamentazione e fallimenti del mercato, in *Il Capitale Sociale*, Ed. G. De Blasio and P. Sestito, Donzelli Editore, 2011

Democrazia e privatizzazioni (with B. Bortolotti and L. Farinola), **Equilibri**, Il Mulino, vol. 2, pages 165-173, 2004

#### PRIZES AND HONORS

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**Excellence in teaching award from Bocconi University, Ph.D. courses** 2021

**Research impact award from Bocconi University for the paper "Clicking on heaven's door: The effect of immigrant legalization on crime"** 2021

**Review of Economic Studies, Excellence in refereeing award** 2021

**American Economic Review, Excellence in refereeing award** 2019

**Research impact award from Bocconi University for the paper "The economic costs of organized crime: Evidence from southern Italy"** 2019

**Best Paper Award, American Economic Journal: Applied Economics** 2015

**Keynote speaker:** CReAM/RWI Workshop on the Economics of Migration (2022), Workshop on Immigration, Health and Wellbeing (2022), LACEA's America Latina Crime and Policy Network (AL CAPONE, 2022), Cesifo Labor Economics Seminars (2021), Brazilian Econometric Society (2020), Symposium on 'Social cohesion in ethnically diverse societies' at Tilburg University (2020), FBK-IRVAPP Winter School on Fundamentals and Methods for Impact Evaluation of Public Policies (2020), OECD-CEPII Conference on Immigration (2019), ZEW Workshop on the Economics of Immigration, University of Mannheim (2018), 10<sup>th</sup> Ph.D. Workshop in Economics, Collegio Carlo Alberto (2017)

#### RESEARCH GRANTS AND FUNDED PROJECTS

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**Italian Ministry of University and Research, Projects of National Interest (PRIN), € 600,000** 2022-2025  
Project: "The Dark Side of the Money: Causes and Consequences of Organized Crime and Corruption" (PI)

**ERC Consolidator Grant, €1.8 million** 2020-2024  
Project: "Clean evidence on dirty deeds"

**Research funds assigned to the Endowed Associate Professorship in the Economic Analysis of Crime at Bocconi University, €1 million** 2018-2022

**Harry Frank Guggenheim Foundation, \$40,000** 2020

Project: "Economic Shocks, Social Insurance and Violent Crimes: Evidence from Brazil"

**Harry Frank Guggenheim Foundation, \$40,000** 2020

Project: "Drug cartels' violence in new and traditional illegal markets"

**Compagnia di San Paolo, €75,000** 2020-2021

impact evaluation of the intervention "Nati per leggere" (total budget of the intervention: €4.2 million)

**Funding from Albertini Family to Bocconi University to support research on crime, €200,000** 2017-2019

**EU Commission, EASI-PROGRESS grant, €287,840** 2018-2021

Head of the Evaluation Unit for the project: "Fostering Opportunities of Refugee Workers", (total budget of the project: € 2.9 million)

**Italian Ministry of University and Research, Projects of National Interest (PRIN), € 364,250** 2016-2018

Project: "Bad Seeds: The Transplantation and Diffusion of Criminal Organizations" (co-PI)

**Bocconi Young Researcher Grant, €10,000** 2015-2016

seed grant for the project "Sowing the Mafia: Evidence from a Natural Experiment", with Piero Stanig

**Fondazione Cariplo and Compagnia di San Paolo, €75,000 (€15,000 × 5 years)** 2011-2016

econometric evaluation of a randomized controlled trial aimed at studying the educational segregation of foreign students in Italian schools (total budget of the project €2.7 million, other team members: Eliana La Ferrara and Michela Carlana)

**Modigliani Fellowship from Unicredit and Universities Foundation, €20,000 (€10,000 × 2 years)** 2013-2015

two-year project on the political consequences of organized crime

**Einaudi Institute for Economics and Finance, €10,000** 2013-2014

one-year project on the political consequences of organized crime (P.I., other team member: S. Piccolo)

**Fondazione Rodolfo Debenedetti, €25,000** 2012-2013

one-year project on the consequences of illegal migration on the criminal behavior of immigrants (P.I., other team members: J. Angrist, F. Fasani, L. Gazzè, and M. Tonello)

#### OTHER GRANTS AND PRIZES

**Antonveneta Foundation, €5,000, W.E. Upjohn Institute, \$5,000, Bank of Italy, €50,000 (scholarship), Luigi Einaudi Foundation, €10,000 (scholarship), Bocconi University, €15,000 (scholarship)**

#### REFEREEING SERVICE

**Economics journals:** American Economic Review, Econometrica, Journal of Political Economy, Review of Economic Studies, Quarterly Journal of Economics, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Economic Journal, Economica, Empirical Economics, European Economic Review, European Journal of Political Economy, Explorations in Economic History, Industrial Relations, International Economic Review, Journal of Applied Econometrics, Journal of Comparative Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Geography, Journal of Institutional and Theoretical Economics, Journal

of Human Resources, Journal of Labor Economics, Journal of Law and Economics, Journal of Law, Economics and Organization, Journal of Public Economics, Journal of Regional Science, Journal of the European Economic Association, LABOUR, Labour Economics, Oxford Economic Papers, Public Choice, Regional Science and Urban Economics, Review of Economics and Statistics, Review of Income and Wealth, The BE Journal of Macroeconomics, The Manchester School

**Journals in other disciplines:** Advances in Life Course Research, American Journal of Political Science, Genus, Governance, Health Policy, International Migration Review, Journal of Ethnic and Migration Studies, Journal of European Social Policy, Nature Human Behavior, Political Science Research and Methods, Review of International Organizations, European Journal on Criminal Policy and Research

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#### ORGANIZATION OF SEMINAR SERIES, INTERNATIONAL WORKSHOPS, AND CONFERENCE SESSIONS

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EEA Invited Session on the Refugee Migration and Crime (2020), Transatlantic Workshop on the Economics of Crime (2019, 2018, 2017, 2016, 2015), Albertini Lecture at Bocconi University (2018, 2017), European Economic Association (programme committee, 2020, 2019, 2018), European Meeting of the Econometric Society (programme committee, 2017, 2018, 2019), Bank of Italy – BAFFI-CAREFIN workshop on the economic analysis of crime (2018, 2017, 2016, 2015), fRDB-IGIER Conference on Immigration, Refugees, and Asylum Policies (2016), 8th Transatlantic Workshop on the Economics of Crime (2016), AEA session on Immigration Policy and Crime (2015, accepted in the AER Papers & Proceedings), IGIER-CSEF Capri Conference, session on applied economics (2015), 6th Transatlantic Workshop on the Economics of Crime (2014), EEA Invited Session on the Economics of Organized Crime (2014), co-organizer of Milan Labour Lunch Seminars, MILLS (2012-today), Turin Conference on Legal, Illegal and Criminal Migration (2012), co-organizer of the regular seminar series at the DONDENA Centre for Research on Social Dynamics (2011-2012), Royal Economic Society Conference, Special session on Immigration and Crime (2011)

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#### SCIENTIFIC PRESENTATIONS

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**Invited seminars:** Aix Marseille (2021), University of Cologne (2021), Universidade Federal de Pernambuco (2021), George Washington University (2021), LSE-CEP (2020), Tillburg University (2020), Stockholm University (2020), London School of Economics (2019, 2015), University of Bristol (2019), University College of London (2019), University of Padua (2019), Universitat Pompeu Fabra (2018), Zurich University (2018), Warwick University (2018), Collegio Carlo Alberto (2017), University of Turin (2017), University of Paris I, Sorbonne (2016), Tinbergen Institute (2016), Erasmus University Rotterdam (2016), Free University of Bozen (2016), University of Lugano (2016), Berlin Applied Micro Seminar (2015), Queen Mary University (2015), Universitat de Barcelona (2015), University of California at Los Angeles (2014), University of California at Davis (2014), University of Gothenburg (2014), Stockholm University (2014), IFN Stockholm (2014), HEC Lausanne (2014), European University Institute (2013), CSEF Naples (2013), New York University (2012), MIT Political Economy Breakfast (2012), Trinity College in Dublin (2012), IMT Lucca (2011), Maastricht University (2011), Universidad del Pais Vasco (2011), University of Rome La Sapienza (2011), Brown University (2010), Universiteit van Amsterdam (2010), University of Paris X (2010), Einaudi Institute for Economics and Finance (2010, 2009, 2008), Bocconi University (2010, 2009, 2008), Università di Milano (2009), Università Parthenope (2009), Università di Bologna (2009), Università di Modena e Reggio Emilia (2008), CEIS (2008)

**Conferences and workshops:** Sciences Po Summer Workshops in Economics, Labour (2019), ZEW Workshop on the Economics of Immigration (2018, keynote speaker), Workshop on Development and Conflict (2018),

8th Transatlantic Workshop on the Economics of Crime (2016), NBER Meeting on Political Economy (2016), Barcelona GSE Summer Forum, Economic Analysis of Electoral Politics and Migration sessions (2015), AEA session on Immigration Policy and Crime (2015), NBER Summer Institute, joint Labor Studies and Crime session (2014), ALCAPONE Conference in Sao Paulo (2014), Political Economy Workshop at the Catholic University in Milan (2014), UCL-NHH Crime Workshop (2013), IFS Workshop Advances in Empirical Policy Evaluation (2013), Crime, Economic Activity and Control Strategies in Italy: Data and Empirical Evidence (2012), Turin Conference on Legal, Illegal and Criminal Migration (2012), Winter Meetings of the Econometric Society (2012, invited), American Economic Association (2012, 2013), UNIBO Political Economy Workshop (2011, invited), Transatlantic Workshop on the Economics of Crime (2011), CESifo Summer Institute, meeting on the Economics of Crime (2011), Royal Economic Society Conference, Special session on Immigration and Crime (2011), NBER Summer Institute, Labor Studies and Crime sessions (2010), Sciences Po/IZA Workshop on Trust, Civic Spirit and Economic Performance (2010), FEEM-CEPR Conference on Economics of Culture, Institutions and Crime (2010), European Economic Association (2009, 2006, 2003), Brucchi Luchino Workshop (2009, 2008), Social Minima Workshop (2009), La Pietra - Mondragone Workshop (2009), European Association of Law and Economics (2009), ESPE (2008)

#### PUBLIC SERVICE (SELECTED)

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<b>Course on Policy Evaluation Methods for Italian public officials</b>	2015-2016
Summer school addressed to high-level public officials responsible for the collection and distribution of administrative data	
<b>Ministry of Interior working group on immigration</b>	2015
<b>Italian Antimafia Commission</b>	2010-2011
Consultant on the economic costs of organized crime, money laundering, and corruption in Italy	

#### TEACHING EXPERIENCE

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<b>Einaudi Institute for Economics and Finance (EIEF)</b>	
Market Law and Regulation, Master in Economics	2021-pres.
<b>Bocconi University</b>	
Economic Analysis of Crime, Master in Economics and Social Sciences	2019-pres.
Econometrics for Policy Analysis, Ph.D. in Public Policy	2015-pres
Policy Evaluation Methods, Bachelor in Political Science	2016-2019
Empirical Research Methods, Bachelor in Economics	2015-2017
Empirical Research Methods for Law, Ph.D. in Law	2012-2015
Institutions, Government and Society, Master of Science in Economics	2012-2015
Poverty, Inequality and Income Distribution, Bachelor in Economics	2012-2015
Shortlisted for the Bocconi Teaching Award	2013-2014
<b>University of Lugan</b>	
Topics in Labour, Public and Development	2017-pres
<b>Research Institute for the Evaluation of Public Policies (FBK-IRVAPP)</b>	
Fundamentals and methods for impact evaluation of public policies	2016-2018
Master for the analysis and evaluation of public policies at the Italian Senate	2016-2017
<b>IMT Institute for Advanced Studies</b>	

Advanced Econometrics, Ph.D. in Economics	2014
Econometrics, Ph.D. in Economics	2012

#### POLICY REPORTS AND CONSULTANCY

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L'impatto socio-economico dei finanziamenti SPRAR, in *Rapporto sull'accoglienza di migranti e rifugiati in Italia. Aspetti, procedure, problemi*. Report transmitted to the Italian Ministry of Interior

I costi economici della criminalità organizzata, *Official acts of the Italian Antimafia Commission*, Doc. XXIII n. 5, transmitted to the Italian Parliament on Feb. 2011

Privatization of state gambling and gaming operators, report commissioned by the Media & Entertainment Consulting Network, GmbH, 2007

#### MEDIA COVERAGE

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My research has been featured in leading international media such as The New York Times, Washington Post, The Economist, Financial Times, The Guardian, El Pais, and in all main national media such as La Repubblica, Corriere della Sera, Sole 24 Ore, Sky TG24, Rai 3, and Radio 3.